

Fileian Ventures Private Limited

CMMI Level 3, ISO & DIPP Certified Company



Visit us at <u>www.fileian.com</u>
Call: +91 9175 975 009 / 909 630 22 11

Fileian Ventures Private Limited





Who are we?

Our mission is to give Clarity, Capability & Courage to Clients to build online systems using technology efficiently

→ Our History

- Since 2012 we are helping Domestic Enterprises with IT Solutions. We listed our company in 2016.
- We have worked with more than 250+ Clients since last 10 years for Website, Web Hosting, Web & Mobile Applications Development, Staff Augmentation & Erpnext Implementation.

→ Awards & Recognition

- We are awarded with India SME Forums and Social Justice Department of Maharashtra for Excellent Service.
- We have received award from Hon'ble Minister Shri. Ramdas ji Athavle (Central Minister of Social Justice Department of, India) for successfully completing project in MH.
- ◆ IN 2019 we also achieved the Certification for CMMI Level 3, ISO & DIPP Certified Company

→ Owner, Team & Office Location

- Fileian Ventures Private Limited is Owned by Mr. Nikkhil Kiran Sonar & Mrs. Shubhangi Kiran Vispute.
- We have a team of more than 20+ experts and we keep hiring on client and project demand. Our HO is located in Nashik with all necessary facilities for healthy work environment.
- We have Also Been partnered With Various ERPnext implementation partners Across Pune and Mumbai



What we do?

Fileian is having expertise in Products & Services as mentioned below

Development & Maintenance

Development on Web Applications, Mobile Applications, Softwares Development & Testing, Maintenance

Web Apps Development & Maintenance

→ PHP, Java, .Net Development

Mob. Apps Development & Maintenance

→ Android & iOS Development

Other Developments & Maintenance

- → SaaS Product Development
- → Salesforce Development
- → Project or Product Maintenance

Staff Augmentation

Hire Talented, Exuberant & Experienced Skilled Professionals for varies technologies

Hire Developers for All the technologies

Web Hosting & Cloud

Book your Domains, Websites, Web & Mobile Applications, Emails & SSL with us.

Visit us at www.hostrigs.com to search new domain or get your web hosting, server or cloud space with security and emails

Multiple others tools are available for website & security.



About ERPNext

Fileian is having expertise in ERPNext Implementation and Customization.

What is ERPNext?

ERPNext is a **fully open-source enterprise resource planning (ERP) software** designed for small, medium, and large businesses. It helps organizations manage various business processes efficiently.

Key Modules:

- Accounting & Finance
- ✓ Inventory & Stock Management
- CRM & Sales
- ✓ HR & Payroll
- ✓ Manufacturing & Production
- Project Management

How we do Implementation In ERPNext?

ERPNext implementation involves requirement analysis, installation, data migration, customization, training, testing, and go-live.

Continuous support ensures smooth operations and scalability.

How we do customization In ERPNext?

Customization in ERPNext is done via **UI-based form** modifications, custom scripts, and automation.

Advanced changes use Frappe framework for custom apps and integrations.



Are you facing below challenges in your company?

Read the Pain Points, Needs & Desires relavent to your Company!

Problems

- Do you want to create Automation in your Operations?
- Are you facing Data Migration Challenges from Another Softwares?
- Are you facing Customisation Complexities?
- Are you looking for Cost Cutting with Simplified & Affortable Solution?
- : Are you Facing Integration Issues?
- Do you have lack of Technical Expertise or Is your team Resistant to Change Systems?

Needs

- Do you want Comprehensive ERP, CRM, HRM Software Trainings to the team?
- Are you facing any Data Quality Assurance issues?
- Are you facing Change Management Strategy issues?
- Do you need a Flexible and Scalable Solution?
- © Do you need 100% Vendor Support with Long Term Collaboration?
- 30 Are you facing Compatibility or Capability Issues with any Third Party Integrations?

Desires

- *© Dont wish to spend More Funds on ERP System?
- © Do you wish to have Zero Vendor Dependency?
- Do you wish to have user friendly interface?
- Do you wish to get Realtime Analytics and Reporting?
- *Q: Do you wish to have regulatory compliance followed system?
- Do you wish to get Continuous Improvement and Support?
- Do you need Mobile Accessibility for the team



Why Implementations Fail?





Selecting Wrong ERP, HRM due to not having enough knowledge about features



Wrong Vendor

Shortlisting, Negotiations & Onboarding wrong Vendor on Unrealistic Cost or Terms



Wrong Team

Not having Skilled Team & Resources in-house or with On-boarded Vendor





Wrong Deadlines

Unable to implement ERP within expected time, resources or budget



Wrong Time

Not evaluating what is the right time & approach to start ERP implementation



No Data Control

Sharing Confidential Data & System Control with vendors for any Changes



Wrong NDP

Customising with wrong Needs, Desires, Problems of your Company



100% Dependency

On Outside Agency, Freelancers for any Changes or Maintenance



ERPNext

Building awesome enterprise applications

ERPNext

- World's top 100% open-source ERP
- High feature coverage, Cross-platform compatibility
- Serves multiple domains and industries
- Easy to Configure & Customise
- Modern and scalable web platform
- Powered by Frappe Framework
- Eliminates redundancy

15+
years in
business

15000+

Community across domains

60+

team, built for success









Open Source

Easier to use and configure

Personalizable and flexible

Frappe Framework

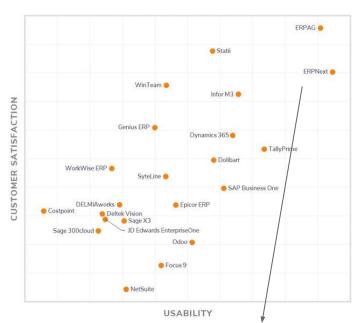
ERPNext Modules





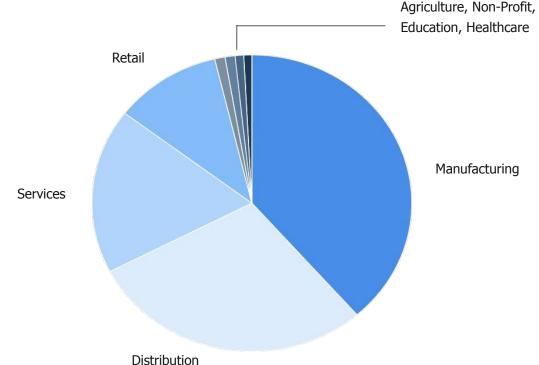


Product Market Position



ERPNext Standards here in the Competition

Market Domain Share





Development & Maintenance Clients

We have worked with hundreds of Happy Customers. Some of our Recent Esteemed clients projects are as follows



Few of our currently active clients & what services we are offering



MahaGenco, Gov. of MH, India Project Implementation



MahaPreit Ltd, Gov of MH, India
IT Consulting & Technology Solutions



Staff Augmentation Clients

Our Recently Joined Clients

They believe that we Hire the best from Fileian and Leave the rest to Fileian!



https://www.coregroup.co.uk Core Communication Holdings Limited United Kingdom.



https://www.synergygits.com Synergy Gits IT Solutions LLC USA





Our Products & Tie-ups

Our Ventured Products & Platforms

Below Products & Platforms are Owned by Fileian Ventures Private Limited







www.offermeloan.com

Platform for Loan Borrowers & Product for Loan Agents / DSA

www.hostrigs.com

Domain, Hosting, Website, SSL Server, VPS, Cloud Products

<u>www.drrekt.com</u>

Platform for Local Advertising Under PoC (Beta released)

Our Tie-ups

Endurance International Group

API Club

Government of Maharashtra



"Behind every successful project is a great team! Meet the talented individuals who bring passion, expertise, and innovation to our journey."



Mr. Nikkhil K Sonar

CEO & Managing Director

DIN Number: 07468723

Fileian Ventures Private Limited

https://www.linkedin.com/in/nikkhilsonar/

Email: nikkhilsonar@fileian.com

Nikkhil has done BBA with Diploma in IT & International Certifications for Microsoft & Linux. He is having experience of working in MNCs like Quick Heal & ESDS for 4+ Years before starting Business.

Without any family support or investment from anyone & using his entrepreneurs mindset, professional attitude he build his business by himself & today he also a consultant to Corporations in Government of Maharashtra, India

He also successfully build Platforms and Products like www.offermeloan.com, www.dreat.com, www.dreat.com, www.dreat.com,

Nikkhil is on a mission to help businesses with technology giving them Clarity, Capabilities and Courage for business growth.



"Behind every successful project is a great team! Meet the talented individuals who bring passion, expertise, and innovation to our journey."



Mr. Justin Salvi

Business Operations Manager Fileian Ventures Private Limited Email: justin.salvi@fileian.com **Justin** handles all Business Operations Management along with Sales and Marketing Teams to make us reach you. Justin is having experience of More than 6+ years in his domain.

Team Size - 7+



"Behind every successful project is a great team! Meet the talented individuals who bring passion, expertise, and innovation to our journey."



Mr. Bhavya Patel

Solution ConsultantFileian Ventures Private Limited
Email: bhavya@fileian.com

Bhavya Patel holds a first-class distinction in Mechanical Engineering and has 8 years of experience in business software consulting.

Specializing in ERP, CRM, HRMS, and digital transformation, Bhavya has worked extensively with SAP Business One, Zoho, and Oracle NetSuite.

With a strong focus on solution consulting, process optimization, and business strategy, he helps organizations identify the right technology solutions, streamline operations, and achieve digital growth.



"Behind every successful project is a great team! Meet the talented individuals who bring passion, expertise, and innovation to our journey."



Mrs. Yamuna Adhikari

Functional Consultant
Fileian Ventures Private Limited

Yamuna Adhikari, our Functional Expert in ERPNext with over 4 years of experience.

She specializes in implementing, customizing, and optimizing ERP solutions to enhance business efficiency.

With her expertise, she will ensure a seamless ERPNext experience for your organization.



"Behind every successful project is a great team! Meet the talented individuals who bring passion, expertise, and innovation to our journey."



Mr. Nitin Chintamani

Technical Head / Project ManagerFileian Ventures Private Limited
Email: nitin.chintamani@fileian.com

Nitin is having 10+ experience of Working on Enterprise Applications like SAP, Oracle, Microsoft as well as Custom ERP Development.

He is also Certified ERPNext Consultant for all the Modules. Nitin also has experience of Implementing ERP in more than 50+ Companies

Platforms: .Net, Frappe, TDL

Technologies: Python, TDL (Tally Definition

Language)

Projects Completed By Nitin Chintamani



"Behind every successful project is a great team!

Ferrocare Machines Private Limited. Pune

- Accounts
- Operations
- Manufacturing

Maccaferri Environmental Solutions Pvt. Ltd. Pune

- Accounts
- Operations
- Manufacturing

Railroad Logistics (India) Pvt. Ltd. Pune

- Accounts
- Operations
- Logistics
- Vehicle movement

Bhutan GRC Private Limited, Bhutan

- HR
- Manufacturing

Thyssenkrupp Industries India Private Limited, Pune

- SAP to Tally integration
- Account management at sites
- Operation at sites
- Logistics at sites

Bank of Bhutan, Bhutan

- HR
- Administration
- Operations
- CBS integration
- Bank ERP

Also Worked for Bhutan Duty Free Limited, Bhutan Bhutan Postal Corporation Limited, Bhutan Dhaka Stock Exchange, Bangladesh





Fileian is pleased to share recent case studies and successful implementations with partners across the ecosystem.



Optima Door Asia Manufacturing Pune



Sailyasa Enterprises

Manufacturing

Pune

Other Manufacturing Clients

- Shreya Enterprises, Pune
 User 25+, Manufacturing All Module
- Sailyasa Enterprises, Pune User 45+, Manufacturing All Module
- Unity Enterprises, Pune
 User 40+, Manufacturing All Module



Optima Door Asia

Pune

Introduction -Optima Doors Asia offer products with an steady quality standards from Maharashtra to the whole India and the rest of Asia. In our facilities in Pune, we manufacture industrial, refrigerating and freezing doors, fast, indoor, clean room, specific use and its complements.

User - 75+ Erp users

Module Implemented - CRM, Accounting, Sales, Purchase, Manufacturing module for (20k+ BOM, 54 Finished Goods, MRP), Quality, Work Orders and Job Cards, Project Module Implementation, HRMS & Payroll.

Notifications on WhatsApp, Email and SMS.





Shreya Enterprises

Pune



Introduction -Shreya Enterprises is a manufacturing unit and are a Major Supplier to Vertive Enery, Kala Genset and other companies having its registered office located at Chimbli Phata near to Pune, Maharashtra. The major activity is to manufacture Wire Harness and various components required in the the manufacturing for getsets, industrial UPS and other electrical components.

User - 25+

Requirement - Buying, Selling, Manufacturing, Stock, Quality & Accounting, Whatsapp and SMS integration

Modules Implemented

Accounting - Accounts receivable and payable, Cost center tracking for financial analytics & Taxation, GST compliance, and financial reporting

Sales - orders, invoices, quotations, payment tracking, e-invoicing, CRM integration, and shipment tracking.

Purchase - supplier communication, purchase orders, approvals, material receipt, imports, and integration with inventory and finance.

Manufacturing -BOM creation, work orders, MRP, batch management, quality checks, subcontractor handling, and detailed production reports.

Also implemented e-Invoicing and e-Waybill. Customised solution for BOM Costing. Customised Solution for various Quality and FIR reports for Quality



Sailyasa Enterprises

Pune



Introduction -Sailaasya Enterprises are manufacturing and providing stamping facilities for Progressive Tools with specialization" having its registered office located at Pune, Maharashtra. The major activity is Manufacturing, Sub-classified into Manufacture of machinery and equipment n e c and is primarily engaged in the Manufacture of power driven hand tools.

User - 45 +

Modules Implemented

Accounting - Accounts receivable and payable, Cost center tracking for financial analytics & Taxation, GST compliance, and financial reporting

Sales - orders, invoices, quotations, payment tracking, e-invoicing, CRM integration, and shipment tracking.

Purchase - supplier communication, purchase orders, approvals, material receipt, imports, and integration with inventory and finance.

Manufacturing -BOM creation, work orders, MRP, batch management, quality checks, subcontractor handling, and detailed production reports.

Implemented e-Way bill, e-Invoicing in Sales Cycle



Unity Enterprises

Pune



Introduction -Unity Enterprises is a manufacturing unit and are working as supplier for TetraPack and other companies having its registered office located at Bhosari near to Pune, Maharashtra. The major activity is to job work based manufacturing of engineered items required by Tetra Pack and other companies.

User - 40+ **Requirement** - Buying, Selling,
Manufacturing, Stock, Quality & Accounting

Modules Implemented

Accounting - Accounts receivable and payable, Cost center tracking for financial analytics & Taxation, GST compliance, and financial reporting

Sales - orders, invoices, quotations, payment tracking, e-invoicing, CRM integration, and shipment tracking.

Purchase - supplier communication, purchase orders, approvals, material receipt, imports, and integration with inventory and finance.

Manufacturing -BOM creation, work orders, MRP, batch management, quality checks, subcontractor handling, and detailed production reports.

Implemented e-Invoicing and e-Waybill to ensure compliance and streamline financial transactions. Developed a customized solution for BOM Costing to enhance cost accuracy and improve production planning.



Agrasen Vidya Mandir



User - 25+

Requirement - HR Module , Payroll Module, Leave Management & Library Management

Modules Implemented

HR Module – Manages employee records, recruitment, performance, and attendance.

Payroll Module – Automates salary processing, tax deductions, and payslip generation.

Leave Management – Tracks employee leave requests, approvals, and balances.

Library Management – Organizes books, memberships, and borrowing records efficiently.



Nath Seeds Pvt. Ltd.



User - 25+

Requirement - Buying, Selling, Stock, Help Desk, Project Module, Support Ticket & Task Management

Modules Implemented

Help Desk – Manages customer queries, issues, and service requests efficiently.

Support Ticket – Tracks and resolves customer complaints with a structured ticketing system.

Tasks – Organizes, assigns, and monitors work activities for better productivity.

Purchase - supplier communication, purchase orders, approvals, material receipt, imports, and integration with inventory and finance.

Project Module – Helps plan, track, and manage projects, tasks, timelines, and resources efficiently.



Mangosoft Technologies



User - 15+

Requirement - CRM, Purchase Module, Hr Module, Payroll Module & Leave Management,

Modules Implemented

CRM – Manages customer relationships, sales pipelines, and lead tracking.

HR Module – Handles employee records, recruitment, performance, and attendance.

Payroll Management – Automates salary processing, tax calculations, and payslip generation.

Leave Management – Tracks employee leave requests, approvals, and balances

Purchase - supplier communication, purchase orders, approvals, material receipt, imports, and integration with inventory and finance.



Jute Mark India - Government Project



User - 20+

Requirement - Registration, Order Management, Workflow Management & Mobile Application

Modules Implemented

Registration – Manages user sign-ups, onboarding, and profile creation.

Order Management – Handles sales orders, processing, invoicing, and fulfillment.

Workflow Management – Automates business processes with approvals and task sequencing.

Mobile Application – Provides seamless access to features and services anytime, anywhere through an intuitive app.

Client Feedback - 1

Hon'ble Central Minister Mr. Ramdas Athavle

Central Minister of Social Justice Department of India Indian Government http://www.mahatmaphulecorporation.com

"Fileian helped us to process online loan applications for more than 200 Crores lending for lower cast beneficiaries online.

The service and support was very prompt, Nikkhil helped us to make this process bribe free compared to on ground operations."



Client Feedback - 2

Mr. Prashant Gedam

The Person standing 1st in the picture

General Manager of Mahatma Phule Renewable Energy and Infrastructure Technology Limit. Gov. of Maharashtra Undertaking, Social Justice Department of India, Indian Government http://www.mahapreit.in

"We are diversifying our corporation into multiple sectors and multiple projects for which we wanted a technology solutions partner. Nikkhil is helping us to achieve our goals building and implementing online applications and simplified solutions"





Client Feedback - 3

Mr. Jonathan Lovell

CFO, Core Communications Investments Group London, United Kingdom https://www.coregroup.co.uk

"We were in trouble due to dependent online systems & we were spending huge. Thanks to Amit from Fileian Team who is helping us in collaboration with 3 UK Network, ePay & TCS for Consulting & Implementation of our new systems online with Complicated APIs"





What are the recognitions?

Fileian Ventures Private Limited is proud to showcase the recognitions for Quality Standard Certification displayed below









Thank You!

Company Registrations

CIN Number: U74999MH2016PTC280265

GST Number: 27AAFCD6767M1ZZ ISO 9001:2015 Number: IN13506A CMMI Level 3 Number: SPC19C3491

Fileian Ventures Private Limited (Indian)

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